

# Bayerisches Staatsministerium für Wirtschaft, Landesentwicklung und Energie

Partners

[Other important partners](#)

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## OTHER IMPORTANT PARTNERS

### Bayern International



Bayern International was set up in 1995 by the Bavarian Government as a competent organisation to promote foreign trade. It was founded within the scope of the "Offensive Zukunft Bayern" (Initiative to make Bavaria fit for the future) financed by privatisation revenue. In close cooperation with partners in government and the private sector, Bayern International supports enterprises located in Bavaria and helps them establish international business cooperations.

### Bayern Handwerk International



Bayern Handwerk International is the export promotion agency for Bavarian skilled crafts. BHI helps craft enterprises to develop new sales markets in foreign countries, offers export counselling and organises communal stands at trade fairs in Germany and abroad. The organisation is supported by the six Bavarian chambers of trades and crafts in collaboration with the Bavarian Ministry of Economic Affairs, Regional Development and Energy.

### Außenwirtschaftszentrum Bayern [Foreign Trade

## Centre of Bavaria]



The Foreign Trade Centre of Bavaria (AWZ) is a joint initiative of the chambers of commerce and industry and chambers of trades and crafts in Bavaria and offers a large number of measures to promote foreign trade, such as market development projects, the central Internet service of the foreign trade portals of the CCIs and chambers of trades and crafts, the "Fit for Foreign Markets - Go International" campaign as well as various information events.

The AWZ projects are sponsored by the Bavarian Ministry of Economic Affairs. The Centre was opened on 10 January 2001 with the aim of helping small and medium-sized companies to open up new foreign markets.

## Auftragsberatungszentrum [Bavarian Contractor Advisory Service]



The Bavarian Contractor Advisory Service (ABZ) is the first point of contact for public tenders in Bavaria. ABZ informs, advises and qualifies companies and public clients in all matters relating to German and European procurement law and is networked throughout Germany and Europe from its base in Bavaria. As a member of both the network of contractor advisory offices of the German States and the EU consultancy network Enterprise Europe Network, it can draw on the services of many partners.

In particular, ABZ offers the CATS PLUS Tendering Service with a tender database containing all Europe-wide tender invitations as well as

numerous tenders for smaller public contracts in European countries, which are otherwise only published in national media. ABZ receives funds from the Bavarian Ministry of Economic Affairs and the European Commission.

## **LfA Förderbank Bayern [LfA - Bank for the Advancement of the Bavarian Economy]**



The LfA has established itself as a bank of the State of Bavaria specialising in financial assistance for projects undertaken by industrial enterprises and other activities to strengthen Bavaria's position as a top business location.

In collaboration with commercial banks and savings banks, it helps small and medium-sized companies in particular to finance investments in the fields of start-up, growth, innovation and protection of the environment.

For foreign trade, the LfA Bank provides counter-guarantees to finance foreign contracts and furnishes guarantees and low-interest loans for foreign investments, under the proviso that such projects are likely to generate positive effects for Bavaria.